2.4mR EUROPEAN CHAMPIONSHIP 2016



BID BOOK KIELER YACHT-CLUB

Kiel, December 3rd, 2014













This document represents the application of the Kieler Yacht-Club for the 2.4mR European Championship 2016



Document Purpose and Agenda

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- Agenda:
 - Overview
 - Location
 - References
 - Communication
 - Budget
 - Schedule



We are looking forward to host unforgettable Europeans based on our long and successful Kieler Woche and championship history



Overview



- The 2.4mR European Championship will be organized by Kieler Yacht-Club with well experienced race officers (IRO) and event chairmen (PRO)
- Sailing venue (onshore and offshore), infrastructure and accommodation is the well known Kiel fjord
- Sailing: Will take place in the famous Kiel fjord, hosting two Olympics, over 130 years of Kieler Woche and other regattas like many Worlds and Europeans
- Date: During Kieler Woche 2016, last week of June
- The Early Entry Fee is 210 EUR per boat

The federal state Schleswig-Holstein is north part of Germany and greatly exposed to both Baltic Sea and North Sea



Location: Germany and Schleswig Holstein



Germany:

- 80.8 million inhabitants
- One of Europe's most important countries
- One of the world's biggest exporters
- Stable government and conditions
- 9.1 million sailing interested inhabitants



Schleswig Holstein:

- Schleswig-Holstein is one of 16 states of the Federal Republic of Germany
- Schleswig-Holstein has its own elected parliament seated in Kiel
- 2.8 million inhabitants

Kiel as capital of Schleswig-Holstein has realized many years ago the importance of sailing and adopted its city marketing



Location: Kiel.Sailing City



Kiel:

- Kiel is the capital of Schleswig-Holstein
- 240.299 inhabitants
- 27 sailing clubs, with 9 modern marinas for 3.000 boats and **20.000 active sailors and surfers**



Kiel.Sailing City:

- 1936 and 1972 Olympic Games
- Kiel city marketing around the slogan "Kiel.Sailing City" – everyone associates Kiel with sailing
- Olympic base of German Sailing Federation (DSV)

Races will be hold in Kiel, which is the well known location of the Kieler Woche, but also from Olympics and many championships



Location – Onshore: Event Venue (I/II)

- Onshore: Infrastructure of the Olympic harbor Kiel-Schilksee will be used, which provides sufficient parking spaces, measurement rooms, berthing with guarded access, facilities and celebrating locations; very good traffic connection to downtown Kiel
- The **"Regattahaus"** in Kiel-Schilksee will be used for **race office**, **jury meetings and media center** (existing technical equipment, **WiFi**, e.g.)
- Accommodation and transport infrastructure: Near-by, sufficient rooms and space are available for all visitors and sailors; Kiel is very approachable via all means of transports



The Olympic Harbor Kiel-Schilksee represents a great and very much experienced venue for all onshore activities



Location – Onshore: Event Venue (II/II)





Olympic Harbor Kiel-Schilksee:

- · Venue for the annual Kieler Woche and many other major international regattas
- Perfect infrastructure with modern media center, race and jury offices
- All boats are located together on swimming platforms, container and trailer (service) are located nearby
- New ramp designed in 2014 for easy approach of the boats by sailors in wheelchairs
- Cranes available next to new ramp
- Campsite directly behind/next to sailing venue

The Europeans will be part of the Kieler Woche, where large event areas are built up for the sailors and spectators



Location – Onshore: Social Events



Event Area/Location:

- Locations for crews and parties with daily live music
- Opening ceremony incl. food and drinks
- Stages for ceremonies
- Catering facilities, fitness and workout rooms, indoor swimming pool, physiotherapy and sauna





Kiel's summer social life is typically centered around the beaches and focused on all kind of outdoor activities



Location – Onshore: Kiel Social Life











Within Kiel, an overall room capacity exists of 1,905; Kiel is very easy to approach via private or public transport



Location – Onshore: Accommodation and Infrastructure



Accommodation¹⁾:

Capacity overall: 1,905 rooms

Source: Kiel-Marketing e.V. (Landeshauptstadt Kiel)

- 4 stars: 666 rooms
- 3 stars: 695 rooms
- 2 stars: 51
- Campsite directly next to racing area! Not classified: 492 rooms

Kiel Lübeck Hamburg

Transport infrastructure:

- Airports: Kiel, Hamburg, Lübeck and Denmark (Billund and Sonderburg)
- Distance to Hamburg: 100 km •
- Very high quality level of public transport (both train and bus)

Sailing will take place near by the costal line on the Kieler Woche race courses



Location – Offshore: Baltic Sea and Race Courses



Baltic Sea:

- Light salty sea touching the Scandinavian peninsula, the mainland of Europe and the Danish islands
- Surface area of 377,000 km² (145,522 sq mi)



Race courses:

- Well known Kieler Woche race course
- Close to the harbor, max. 20 min. away
- Races can be done directly in front of spectators
 TV live coverage possible

We are working with well experienced race officers and event chairmen as well as international jury



Location - Offshore: Race Management



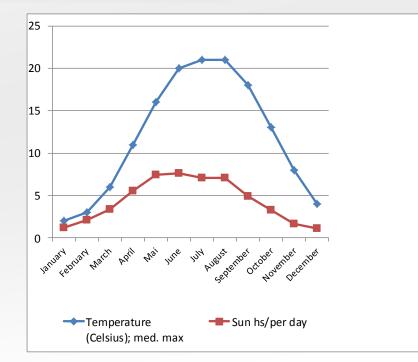
- We are working with well experienced race officers and event chairmen as well as international jury
- Well known event chairman (PRO) and international race officers (IRO) with strong 2.4mR background, probably Stephan Giesen
- Very experienced, global jury organization (IJs)

We expect steady medium wind speeds from a north-westerly direction and about 20 degrees Celsius with some sunshine



Location – Offshore: Climate (June, Long Time Average)

Wind speed		Wind direction		
0 – 5 knots	12.1%	0° – 60°	11.9%	
5 – 10 knots	28.3%	60° – 120°	19.9%	
10 – 15 knots	24.2%	120° – 180°	7.3%	
15 – 20 knots	21.3%	180° – 240°	22.5%	
20 – 30 knots	13.1%	240° – 300°	27.2%	
30+ knots	0.8%	300° – 360°	11.1%	



Our long lasting and successful history of organizing sailing events ensures the success of the event



References Kieler Yacht-Club



- Kieler Woche: Annual event with 1,800 boats from >50 nations with up to 4,500 sailors and >3 million spectators broadcasted by live TV and tracking
- Worlds and Europeans: SAP 505 Worlds ('14), ORCi Worlds ('14), 29er Europeans during Kieler Woche 2014, J/80 Worlds ('08), X-35 Worlds ('07), X-41 ('07)
- IMS/ORCi German Championships (eight times)
- Annual Young Europeans Sailing with >700 boats, largest European youth event
- German Sailing Grand Prix: show event with three Americas Cup boats (2006)
- Volvo Ocean Race Finish and MOD70: Kiel as host location for global series

We communicate via all Kieler Woche channels starting end of 2015 with an increasing frequency until the event



Communication



- Website: Kieler Woche website with about 4 million site visits will be used showing all required information
- **TV and tracking**: Kieler Woche.TV will be focusing on 2.4mR Europeans and live tracking will be used to illustrate the races
- Media/Press: daily media feeds will be provided; media feeding will start well in advance of the Kieler Woche and 2.4mR Europeans; media will cover press releases and conferences
- Social media: "Kieler Woche" facebook site with 45k fans and "Kieler Woche Sailing" facebook site with 2.5k fans, Kieler Woche youtube channel with almost 200k views in 2014

We secure the required budget by our broad existing Kieler Woche sponsor base



Budget



- Early Entry fee per boat: 210 EUR
- Sponsors: existing sponsors of Kieler Woche will be leveraged for supporting the 2.4mR Europeans
- **Included**: all to the Kieler Yacht-Club communicated wishes regarding the Europeans 2016 (offshore and onshore) are included in the entry fee per boat, e.g. five rescue boats at the race course, adequate measurement procedure, opening ceremony incl. food and drinks, 1 BBQ night, daily price giving

The 2.4mR European Championship 2016 will take place during the Kieler Woche 2016



Schedule Example within Kieler Woche 2016

Friday, June 17 th	Registration & Measurement	
Saturday, June 18 th	Registration & Measurement, Racing and Opening Ceremony	
Sunday, June 19 th	Racing	
Monday, June 20 th	Racing	
Tuesday, June 21 st	Racing	
Wednesday, June 22 nd	Racing and Prize Giving Ceremony	



We have the answers to your questions



Contact: GET IN TOUCH WITH US

	Contact:	Kieler Yc
		Martje U
		Kiellinie
		24105 Ki
	Phone:	+49 (0)43
NO THE	Fax:	+49 (0)43
POINT OF SAILING	Email:	regatta

Kieler Yacht-Club Martje Uecker Kiellinie 70 24105 Kiel +49 (0)431 - 800 98 15 +49 (0)431 - 800 98 20 regatta@kyc.de

